

## Message Text

UNCLASSIFIED

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43

ACTION NEA-10

INFO OCT-01 ISO-00 NEAE-00 EB-07 XMB-04 OPIC-06 AID-05 L-03

/036 W

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P R 121251Z JAN 76

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC PRIORITY 3351

INFO USDOC

UNCLAS JIDDA 227

FOR OWRT/INT

E.O. 11652: N/A

TAGS: TGEN, SA

SUBJECT: CONSTRUCTION BIDS JIDDA III

1. FOUR BIDS FOR PHASE III JIDDA SALINE WATER CONVERSION COOPERATION POWER AND WATER DESALTING PLANT WERE RECEIVED JANUARY 3 AND OPENED JANUARY 4. THERE WERE NO OFFERS FROM U.S. FIRMS. BIDDERS WERE:

- A) KRAFTWERKE UNION - GERMANY
- B) ITOH - JAPAN
- C) TECHNIQUE - FRANCE
- D) SAUDI DESALTING CO. - A JOINT SAUDI-FRENCH BID

2. SAUDI DESALINATION OFFICIALS EXTREMELY DISAPPOINTED THAT NO U.S. FIRM HAS PARTICIPATED. THEY STATED THAT THEY INVITED AND EXPECTED NUMBER OF U.S. FIRMS TO PARTICIPATE INCLUDING KULJIAN, KAISER-WESTINGHOUSE, BROWN AND ROOT AND POSSIBLY BLOUNT CORP. THEY EXPECTED AT LEAST SOME U.S. FIRM TO PUT IN OFFER FOR THIS MAJOR PROJECT WHICH IS IN BILLION DOLAR RANGE.

3. OFFICIALS MUM ON PRICES BUT CLAIMED FIGURES GENERALLY REFLECTED HIGH VALUE OF THE PROJECT. PRIVATE SOURCE INVOLVED WITH ONE OF BIDDERS STATED THAT GERMAN BID WAS UNCLASSIFIED

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SR 1.2 BILLION, JAPANESE, SR 1.7, FRENCH, SR 2.4 AND

SAUDI-FRENCH COMBINE INVOLVING GAITH PHARAON, SR 2.7.  
TOTAL JIDDA DESALINATION/POWER PROJECT ESTIMATED AT  
50 BILLION SAUDI RIYALS WHEN COMPLETED.

4. NO DECISION YET MADE AND EVALUATION OF BIDS MAY TAKE  
SOME TIME.  
HORAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, PROPOSALS (BID), DESALINATION, INDUSTRIAL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976JIDDA00227  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760010-0680  
**From:** JIDDA  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1976/newtext/t19760167/aaaachcf.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** blochd0  
**Review Comment:** n/a  
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**Review Date:** 01 JUN 2004  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CONSTRUCTION BIDS JIDDA III  
**TAGS:** TGEN, ECRE, SA, JA, FR, GE  
**To:** STATE  
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